



HAULIO

Haulier Feature:

Qitian Pte Ltd

Partnering Haulio since

Jan 2020

Rating of Haulio

7/10

ABOUT QITIAN PTE LTD

Established in Feb 2019, Qitian provides container trucking services with their fleet of 6 prime movers.

Haulio is proud to have Qitian Pte Ltd as a strong transportation partner since Jan 2020, as their technology solutions provider with the Haulio Connectivity System (HCS), as well as a financing partner through our partnership with Funding Societies.

Together, We Cargo Faster

Partnering Haulio for



Trucking Jobs

Through the Haulio job pool, Haulio provides Qitian with an additional source of jobs and revenue.



Driver Communication

Haulio provides Qitian with an easy digital tool to manage their fleet and drivers.



Financing Support

Haulio supports Qitian in facilitating faster cashflow through invoice financing.



I manage my jobs from Haulio with HCS, and can get early payment with Haulio in 30 days.



Mr En Tian Han
Qitian Pte Ltd

EXPERIENCE WITH HAULIO

What do you do at Qitian, and how did you get to know Haulio?

I am the founder of Qitian Pte Ltd and established the company in Feb 2019. I look after the day-to-day activities of my customers and manage my drivers. I have been working with Haulio since Jan 2020, through the recommendation from a friend.

How has Haulio helped you?

Initially, we did not want to use Haulio for jobs, but as the relationship developed, **we are now trucking an average of 30 jobs every month for Haulio.** This is equivalent to about S\$50K revenue through Haulio.

Furthermore, we use the **Haulio Connectivity System (HCS) to manage our jobs and drivers,** where trips are assigned to drivers digitally, giving us better visibility and control of our fleet.

Lastly, we are also on board the **early payment program** with Funding Societies, where I am now paid faster (in 30 days) instead of the usual 60-day payment terms. This has helped me tremendously in easing my cashflow. The onboarding process was also very easy, where it only took 2 days from the date of application to approval.

Will you continue using Haulio in the foreseeable future?

Yes, we will. We have been a strong partner of Haulio since the start, and look forward to growing together with Haulio.

Let's talk.

At Haulio, we place our partners at the heart of what we do. Talk to us to find out more! *Together, We Cargo Faster.*

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